

PELORUS MAIL BOAT

MARLBOROUGH SOUNDS, NZ



Trade Manual
1 May 2023 to 30 September 2024



Pelorus Mail Boat

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Welcome to the Pelorus Mail Boat

The Pelorus Mail Boat has been delivering mail by water to the residents of the Pelorus Sound/Te Hoiere in the Marlborough Sounds, at the top of New Zealand's South Island, since 1918.

For over 100 years The Mail Run – carrying mail, along with groceries, farming supplies and tourists – has cruised the waters of the remote Sounds, creating a lifeline to the outside world for those living in areas without road access.

Meeting the local residents, hearing the history, spotting the plentiful wildlife and enjoying this beautiful and unique part of the world is truly a once in a lifetime experience not to be missed.

The Pelorus Mail Boat is owned and operated by Marlborough Tour Company.

Great climate, unique experience

Marlborough is well known for its sunny and dry climate and cruising the Marlborough Sounds aboard the Mail Boat is one of the most unique ways of seeing the lesser explored corners of this beautiful and diverse region.

A journey on the Pelorus Mail Boat is one that's overflowing with good old-fashioned fun. Bring your own lunch and we'll supply tea and coffee onboard, paired with a delightful commentary and wonderful experiences you'll never forget.



Retail tariffs

Rates are per person and include Goods and Services Tax (GST) at 15%. The prices are the same year-round.

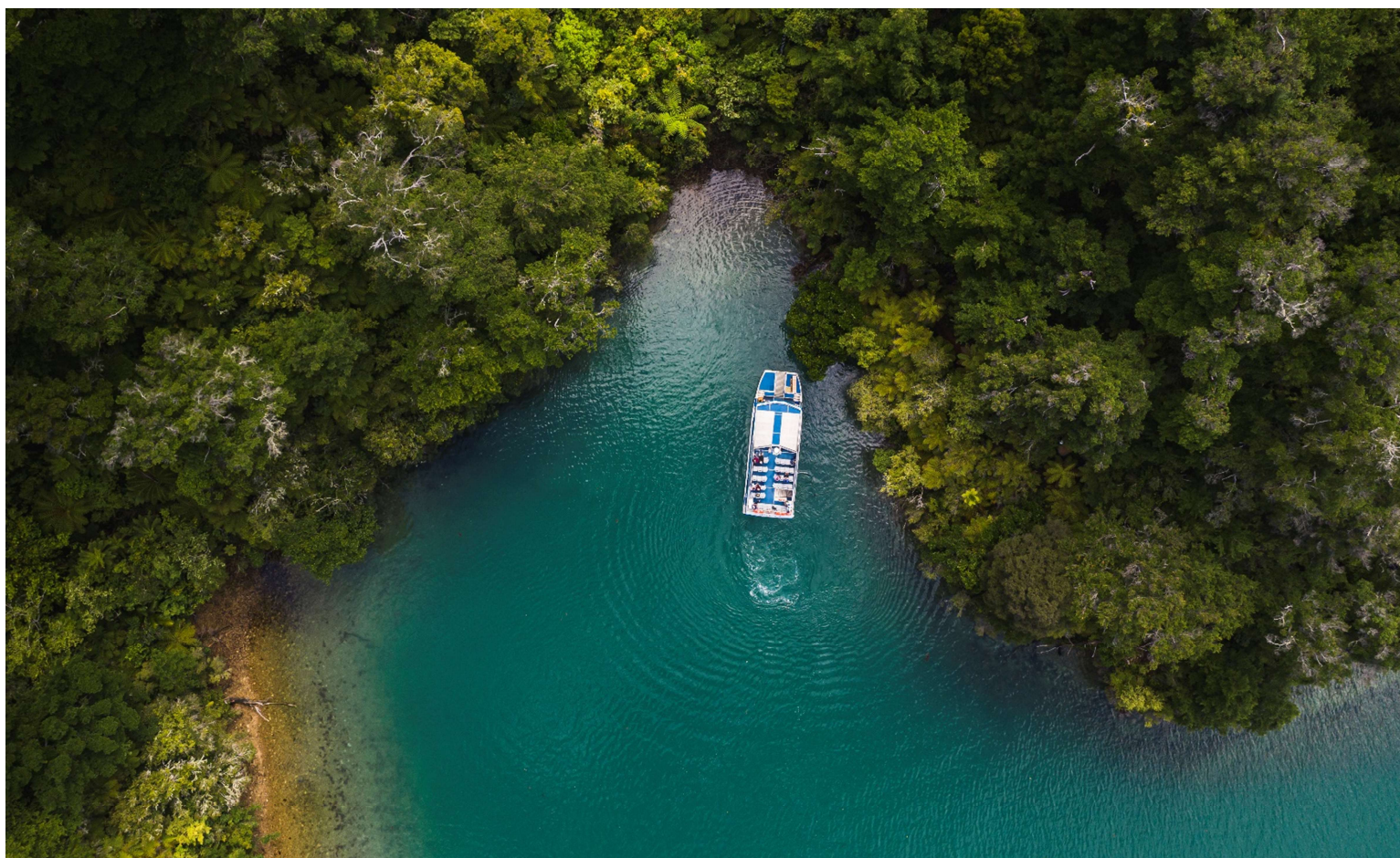
	Retail price adult	Retail price child (5-15yrs)*	Family 2 Adults/ 2 children	Min Pax	Max Pax	Peak (Nov-Apr)	Off peak (May-Sept)**
The Mail Run	\$125	\$50	\$300	2	80	Mon/Wed/Fri	Mon/Wed/Fri

* Rates are gross commissionable and include New Zealand Goods & Services Tax (GST). Prices and schedule are effective from 1 May 2023 but are subject to change. As minimum passenger numbers apply for a tour to proceed, bookings will be confirmed with agents 7 days prior to departure. 0-4 year old's are free on Pelorus Mail Boat tours and cruises when accompanied by a paying adult.

**Other day departures by arrangement

Surcharges

Pelorus Mail Boat does not impose a Public Holiday surcharge. However, with the volatility of fuel prices in New Zealand we reserve the right to amend pricing as we may be forced to impose fuel surcharges to our set tour prices. In the event of this happening, you will be advised of a new pricing structure for our services.





The Mail Run

Short description

Join the historic Pelorus Mail Boat for a day cruise like no other. Explore the beautiful Pelorus Sound/Te Hoiere, hear the stories, see the wildlife, and meet the locals along the way, as you deliver the mail to remote locations.

Long description

Join the historic Pelorus Mail Boat for a day cruise like no other. Running for over 100 years since 1918, and one of the last remaining genuine mail boats left in the world, our Mail Run is an experience not to be missed.

Explore the beautiful Pelorus Sound/Te Hoiere, hear the stories, learn about its rich history, see the plentiful wildlife and meet the locals along the way, as you deliver the mail to remote locations.

Cruise near a Greenshell Mussel farm and learn about this thriving local aquaculture industry. Go ashore for a nature walk, farm visit or to a bay for lunch – depending on the run.

A once in a lifetime experience.

Timings

9.30am	Check in Havelock Marina – Pier B (30-minute drive from Blenheim or one hour drive from Picton and Nelson)
10am	Depart for Mail Run cruise to Pelorus Sound/Te Hoiere
4pm approx	Arrive back at Havelock Marina

Key selling points

- Join one of the last genuine mail boat runs in the world.
- Explore some of New Zealand's most remote, and beautiful, areas.
- Keep an eye out for plentiful wildlife.
- Learn about Marlborough's thriving aquaculture industry from our knowledgeable crew – cruise past an aquaculture farm.
- Meet the locals, and their four-legged friends.

The Mail Run – details

Minimum	Two passengers – the mail must get through
Maximum	80 pax
Check in time	9.30am
Check in location	Havelock Marina, Havelock – Pier B
Departure time	10am
Cruise time	6 hours approx.
Inclusions	Cruise of Pelorus Sound/Te Hoiere Commentary from our experienced crew Tea & Coffee
Exclusions	Lunch is not included – bring a packed lunch
Bring	Packed lunch, sunscreen, sunhat, camera, layers of clothing
Departure days	Monday Wednesday Friday
Block out dates	Christmas Day - 25 December
Location	Havelock Marina Pier B – Google map location
Parking	Paid car parking is available in the Havelock Marina carpark near Pier B.
Cruise reviews	TripAdvisor reviews on Pelorus Mail Boat

NOTE: Adverse weather may restrict or cancel cruise departures. This decision will be at the sole discretion of the skipper. Passengers booked on cruises cancelled by Pelorus Mail Boat will be offered the opportunity to move their cruise to another day or a full refund.

Itineraries

The Mail Run takes these routes are taken once a week.

Eastern Mail Run

May – Oct 2023: Monday

Nov 2023 – Apr 2024: Monday

Including Black Point, Whatanihi, Inner Pelorus Sound, Nydia Bay, Hopewell Lodge, Jacobs Bay, Homewood, Hopai Bay, Crail Bay and Four Fathoms Bay.

Outer Pelorus Mail Run

May – Oct 2023: Friday

Nov 2023 – Apr 2024: Friday

Including Inner Pelorus Sound, Pohuenui Island, Whakatahuri, Forsyth Island, Port Ligar, Bulwer, Homewood, Tui Nature Reserve, Hopewell Lodge and Jacobs Bay.

Western Mail Run

May – Oct 2023: On request

Nov 2023 – Apr 2024: Wednesday

Including Paradise Point, Nydia Bay, Northwest Bay, Tira Ora Bay, Wilson Bay, Maud Island, Jacobs Bay and Homewood.



Days of operation

Year-round	The Mail Run departs Havelock Monday and Friday
November 2023 – April 2024	The Mail Run departs Havelock Monday, Wednesday, and Friday

The Pelorus Mail Boat is closed each year on Christmas Day – 25 December.

Getting here

Marlborough is centrally located in New Zealand, at the top of the South Island.

You can fly direct to Marlborough Airport in Blenheim from Auckland and Wellington.

Transfers can be arranged via Marlborough Tour Company.

Pelorus Mail Boat details

All Pelorus Mail Boat cruises require forward booking to ensure availability.

- Email bookings@themailboat.co.nz for all bookings or enquiries. Confirmation of all email bookings will be within 24 hours.
- Phone +64 3 574 1088.

Check In

- We ask guests to check in to our cruises at 9.30am – 30 minutes prior to our 10am departure.

Child policy

Children of all ages are welcome on the Pelorus Mail Boat:

- Child rates apply to children 5-15 years
- Children 0-4 years travel free on our tours and cruises that allow children



Terms

Terms apply to companies who have a credit account with Pelorus Mail Boat or Marlborough Tour Company.

Bookings may be "held" at no charge for a maximum of 10 working days and then must be confirmed or released.

For those without a credit account in place, a 20% deposit is required to be paid at the time of booking with full payment to be made 48 hours before the commencement of the booking.

Cancellation policy

7+ days out	No charge
2+ days out	50% tariff charge
Within 48 hours of cruise	100% tariff charge

Date changes to your booking are possible up to 24 hours prior to your scheduled departure time at no additional charge and are subject to availability.

Cancellation policy – group bookings

30+ days out	No charge
10-30 days out	Free transfer to another date within a 12-month period, or 50% tariff charge
1-9 days out	100% tariff charge

Cancellations due to Government-imposed travel bans

If your travel plans are interrupted due to Government-imposed travel bans or border closures, you are welcome to transfer your booking to a later date within the next 12 months with no transfer fee. Depending on intended travel season, differences in departure times or rates may apply as at the date of rebooking. Otherwise, our standard cancellation policy applies.

Cancellations by Pelorus Mail Boat

Pelorus Mail Boat and Marlborough Tour Company reserve the right to reschedule or cancel any tours, cruises and accommodation booked if they feel that they cannot be undertaken safely, e.g. bad weather conditions, or if total bookings on a tour or cruise are below minimum numbers. In the event of Pelorus Mail Boat or Marlborough Tour Company making a cancellation you will be offered an alternate date option or receive a full refund.

All transactions are in New Zealand dollars at the time of making a booking and at the time of making a cancellation, and Pelorus Mail Boat and Marlborough Tour Company cannot accept any liability for fluctuation in exchange rates between these transactions taking place.



Banking details

Pelorus Mail Boat

Bank Account	Marlborough Tour Company ANZ Bank 06-0601-0742421-01
Swift Code	ANZBNZ22
GST number	57-785-081
Accounts contact:	accounts@marlboroughtourcompany.co.nz

Contact details

Physical address	Pier B, Havelock Marina Havelock Marlborough New Zealand
Postal Address	PO Box 1000, Blenheim, 7201 Marlborough New Zealand
Phone:	+64 3 574 1088
Email	trade@themailboat.co.nz
Web	www.themailboat.co.nz

Marketing details

We have a range of still images and videos available for promotional use.

Online image library - SmugMug <https://marlboroughtourcompany.smugmug.com/pelorus-mail-boat>

Video - SmugMug <https://marlboroughtourcompany.smugmug.com/Pelorus-Mail-Boat/i-CgCrQsT/A>

Marketing contact res@marlboroughtourcompany.co.nz

